



News Release

WEST VIRGINIA DISTRICT

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SBA Helps Small Businesses “Find the Green” during the month of March

CLARKSBURG, WEST VIRGINIA — The month of March is symbolic of St. Patrick’s Day, the color green, and looking for gold at the end of the rainbow. The U.S. Small Business Administration’s West Virginia District Office wants to help small businesses learn how to be ready and capable to “find the green” by offering multiple free training opportunities to help small businesses receive access to capital and expand, during March.

Join us for the following opportunities:

- **Cracking the Credit Code Webinar**
Thursday, March 5, 2015, 11:30 a.m.
There is no quick fix to poor credit, but the first step to repair credit is to understand how it works. Cyrstal Kudlak from Apprisen, a consumer credit counseling organization, answers questions about credit reports and scores.
- **Show Me The Money Workshop**
Thursday, March 5, 2015, 6:00 p.m.
Mid-Ohio Valley Regional Council, 531 Market Street, Parkersburg, WV, 26101
In addition to banks, there are other options for funding your new small business, including microloans, personal loans and owner financing. Join area financing experts as they discuss cost-effective funding sources, how guaranteed loans work, and how to handle setbacks. Workshop features: Leo Lopez and Rick Haney, U.S. Small Business Administration; Tim James, The First Microloan of WV; Jim Gordon, KISRA, Microloan Lender.
- **Selling to the Government Webinar**
Thursday, March 12, 2015, 11:30 a.m.
SBA provides an overview of the basic tools needed to sell your goods or services to the government, including the System for Awards Management, the Federal Procurement Data System, and the Dynamic Small Business Search database.
- **Getting a Bank Loan Webinar**
Thursday, March 26, 2015, 11:30 a.m.
What are the keys to walking into a bank and walking out with a business loan? SBAs Leo Lopez, a former loan officer, breaks through the myths and tells you how to make the lender say “yes”.

Karen Friel, SBA’s West Virginia district director states, “One thing that small businesses need to start, grow and succeed is access to capital. I encourage small businesses who want to “find the green” to take advantage of these no-cost training opportunities.”

Training opportunities are free but registration is required at www.wvscore.org.

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The mission of the SBA is to aid, counsel, assist and promote the interests of small businesses by providing financial, procurement and business development assistance and advocating on their behalf within the government. All SBA programs are extended to the public on a non-discriminatory basis.